

Mary Virtue

President

Cornerstone Consultants

Mary Virtue is President of Cornerstone Consultants. She founded Cornerstone Consultants in 1991 to provide technical expertise to non-profits, cultural institutions, foundations and businesses. She has worked as vice president for administration and marketing for biotechnology and manufacturing firms. She was the Executive Director of a retail and mail order craft cooperative with five retail stores and a mail order catalog. Mary Virtue holds an MBA from Columbia University and is the author of two publications – the Earned Revenue Handbook and the Museum Shop Guidebook.

Mary Virtue assists non-profits in developing monitoring and evaluation plans that promote organizational learning. She has worked with community foundations, community-based arts organizations, economic development organizations, government agencies, businesses and private foundations. Most of her work is in the United States but she has worked in Egypt, South Africa and India. She has been part of the resource faculty for Round 2 of RDCFI. Mary has conducted evaluations and program assessments for community foundations and designed and delivered training in organizational development and evaluation for community-based organizations funded by the New Mexico Community Foundation.

Mary lives in West Chester, Pennsylvania with her husband. She has two children – Kim and William. Kim and her husband, Mark, recently adopted two children from Vietnam. (Mary is now a doting grandmother!) William is attending Temple University School of Law in Philadelphia.

Mary tries to balance her love of vegetable and flower gardening with a pretty hectic travel schedule.